

2016 GRAND TOUR

**IMPORTANT DELIVERY
INFORMATION
FOR
WINERIES AND IMPORTERS**

Please read all of the enclosed information

Dear Grand Tour Winery Participant:

We are pleased to send you complete information regarding your participation in *Wine Spectator's* upcoming 2016 Grand Tour. On the following pages you will find:

DISTRIBUTOR I.D. AND EMERGENCY CONTACT FORM – PG. 3

WINE DELIVERY INSTRUCTIONS – PG. 4–9

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If you have any questions or concerns after you read these materials, please do not hesitate to contact me by e-mail: snolan@mshanken.com or phone: (212) 481-8610 ext. 629. We are delighted that you can join us across the country as we present your exceptional wines to our readers!

Kind regards,

A handwritten signature in black ink that reads "Susannah Nolan". The signature is written in a cursive, flowing style.

Susannah Nolan
Winery Coordinator

DISTRIBUTOR I.D. AND
EMERGENCY CONTACT FORM

Please use this form to provide us with a) the name(s) of the licensed Distributor who will be delivering your wine for all 3 venues/states. b) Please also provide us with the emergency contact name and cell# for the one person we should contact should your wine not arrive by 4 pm the day before the event.

Name of Winery

I.

NEW YORK DISTRIBUTOR

Contact name	Contact phone#	Contact email
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II.

WASHINGTON, DC DISTRIBUTOR

Contact name	Contact phone#	Contact email
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II.

LAS VEGAS DISTRIBUTOR

Contact name	Contact phone#	Contact email
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EMERGENCY CONTACT NAME	CELL PHONE#
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PLEASE FAX THIS FORM TO:
(212)481-1523 OR EMAIL TO: SNOLAN@MSHANKEN.COM
BY WEDNESDAY, APRIL 4, 2016

GRAND TOUR - NEW YORK CITY
April 26, 2016
WINE DELIVERY INSTRUCTIONS

- **Wines for New York must be delivered to the Marriott Marquis by your licensed New York distributor on the date specified below only. *All other shipments will be refused.***

- **9am-3pm – Monday, April 25, 2016. Your distributor will be contacted in advance to reconfirm delivery.**

- **All wine will be accepted on the loading dock at the Marriott Marquis (45th Street between Broadway and 8th Avenue) by SourceOne Events and stored in a climate-controlled area.**

- **SourceOne has asked specifically that you make sure that you complete the shipping label on pg 5 using your booth#, *WINERY NAME only* (not parent company), and that each box is numbered as specified (i.e. 1 of 3, 2 of 3....etc.)**

- **You will need to send 3 – 12 bottle cases or the equivalent of 36 - 750 ml. bottles of the wine that you were approved to pour for this Grand Tour**

- **At the end of the evening you or your distributor must remove any remaining wine that night. *There will be no provisions for shipping wines from the event. We do not have any storage facilities or shipping arrangements with the Marriott Marquis or SourceOne at this venue.***

- **NY STATE LIQUOR AUTHORITY (NYSLA) REQUIREMENTS**
The NYSLA requires that you or your NY distributor or wholesaler must have a Wine Tasting Permit in order to pour wine in New York.

SHIPPING LABEL:

WINE SPECTATOR GRAND TOUR, NEW YORK CITY,
April 26, 2016

WINERY NAME _____

Booth # _____

GRAND TOUR NEW YORK
C/O NY Marriott Marquis
Loading Dock
1535 Broadway
New York, New York

_____ **# OF** _____ **CASES**

Date of delivery: Monday, April 25, 2016

GRAND TOUR WASHINGTON,DC
April 28, 2016
WINE DELIVERY INSTRUCTIONS

● **The Ronald Reagan Building is a Federal building and has very specific regulations. Wines for the Grand Tour-DC will be accepted by Hargrove Inc. only if delivered to the Reagan Building by a licensed DC-area distributor on the date specified below. All other shipments will be refused**

● **Please click onto this link:**

[http://assets.winespectator.com/media/pdf/Wine Spectator 2016 Exhibitor+Service Manual.pdf](http://assets.winespectator.com/media/pdf/Wine_Spectator_2016_Exhibitor+Service_Manual.pdf)
to access a kit of specific instructions and directions from HARGROVE, our exposition service in DC, regarding delivery, pick-up and access to the building. Please share this information with your distributor.

● **All wines must be delivered by your distributor as instructed between 8am -3pm – Wednesday, April 27, 2016.**

● **All wine will be accepted at the Reagan Building by Hargrove Inc., our expo company, and stored in a climate-controlled area.**

● **You will need to send 2 – 12 bottle cases or the equivalent of 24 - 750 ml. bottles of the wine that you were approved to pour for this Grand Tour.**

AT CONCLUSION:

● **It is illegal to remove wine from a Federal building. You cannot take your wine with you at the end of the night.**

● **You will be given a bill of lading by Hargrove that you must complete and return to the Hargrove representative before the end of the event. You will be given a receipt and instructions on where to reclaim your wine. This can be done anytime between 8 am – 3 pm Tuesday, May 3 – Friday, May 6th. Your importer and/or distributor can do this on your behalf.**

SHIPPING LABEL

WINE SPECTATOR'S GRAND TOUR
WASHINGTON, DC
April 28, 2016

Winery Name _____

Booth # _____

GRAND TOUR WASHINGTON, DC
c/o Hargrove Inc.
Ronald Reagan Building &
International Trade Center
1300 Pennsylvania Avenue, NW
Washington, DC 20004

_____ **# OF** _____ **CASES**

Date of delivery: Wednesday, April 27, 2016

GRAND TOUR LAS VEGAS
April 30, 2016
WINE DELIVERY INSTRUCTIONS

- **Wines for Las Vegas must be delivered to The Mirage by your licensed Nevada distributor. *All other shipments will be refused!***

- **Your shipment must come with a zero dollar invoice. If you do not have a model for what a zero invoice should include, please contact Susannah Nolan and she can email you a prototype.**

- **Please deliver your wines between 9am -3pm –Friday, April 29, 2016. Your distributor will be contacted in advance to reconfirm delivery.**

- **All wine will be accepted on the C Hall loading dock of The Mirage Event Center by Las Vegas Expo and stored in a climate-controlled area.**

- **You will need to send 3 – 12 bottle cases or the equivalent of 36 - 750 ml. bottles of the wine that you were approved to pour for this Grand Tour**

- **To confirm receipt of your shipment, please feel free to contact: Gregory Snider – 773-979-6505 – greg@sourceoneevents.com**

AT CONCLUSION:

- **At the end of the evening you or your distributor must remove any remaining wine that night.**

- ***There will be no provisions for shipping wines from the event. We do not have any storage facilities or shipping arrangements with The Mirage or Las Vegas Expo at this venue.***

SHIPPING LABEL

WINE SPECTATOR'S GRAND TOUR LAS VEGAS

Winery Name _____

Booth # _____

**GRAND TOUR LAS VEGAS
SourceOne/Las Vegas Expo
C/O The Mirage Event Center
C HALL DOCKS
3400 Las Vegas Blvd. South
Las Vegas, NV 89109**

_____ **# OF** _____ **CASES**

Date of delivery: Friday, April 29, 2016

BOOTH INFORMATION

*** WINERY CHECK-IN AND POURERS' BADGES**

The two (2) pourers' **badges** for each Grand Tour can be picked up at 5:00pm. on the day of each tasting. There will be a special Winery Check-In desk at each venue near the tasting room(s). A different badge will be issued for each city. *Please note that you must be 21 years of age to both attend and/or pour at this event.*

*** Pourers' badges are not sent prior to the event.**

These badges will have the winery name and booth number *only* on them. It will not be necessary for this event to know who will use the badges in advance. However, if you are sending more than two representatives, please make sure that tickets have been purchased for them. Additional tickets for the Grand Tour may be purchased online at

<http://grandtour.winespectator.com/>

The price is \$325. NOTE: *After March 26, ticket price will increase to \$395*

If anyone in your support staff does not have a badge and needs to get into the ballroom in advance of the 7:00 pm start time, this can be arranged by bringing their e-ticket (with a business card) to the badge pick up desk where they will be given a special entrance pass.

Doors will open for the pourers at 5:00 PM., and the tasting will run from 7:00 to 10:00 PM.

• BOOTH ACCESSORIES

We will provide one draped table, winery sign, tasting book, back drapery, 2 chairs, ice, chilling tub (if necessary), water pitcher, corkscrew, and dump bucket.

• DURING THE TASTINGS

Please do not give away any bottles of wine. No one will be allowed to remove wine from the tasting area. Anyone removing wine from the room before the end of the event will be stopped at the door in order to prevent the theft of your wine (this is for your protection). Please do not leave your booth unattended at any time during the tasting.

• AT CONCLUSION OF THE TASTINGS

Please fully inform anyone who will be closing your booth at the end of the night regarding our policies on remaining wine: **In Washington DC** you will need to complete a bill of lading, seal your boxes and claim your wine from the Hargrove Warehouse beginning Tuesday, May 3rd, after the event (see the Hargrove Expo Kit link for more details). **In Las Vegas and New York** you must take all remaining wine with you at the end of the night. We have no further storage.

ADDITIONAL TICKETS

Every pouring winery is allotted 2 admission BADGES *per city*.

Additional tickets for the Grand Tour may be purchased online:

<http://grandtour.winespectator.com/>

The price is \$325. *Purchase your e-tickets now!*

NOTE: If anyone in your support staff does not have a badge and needs to get into the ballroom in advance of the 7:00 pm start time, this can be arranged by bringing their e-ticket (with a business card) to the badge pick up desk where they will be given a special entrance pass.

HOTEL RESERVATIONS

I. Grand Tour NY: the event takes place at the NY Marriott Marquis, 1535 Broadway, NYC. We have a very limited number of rooms blocked at the Marriott Marquis for the Grand Tour - New York. Click here to make your reservation: <https://resweb.passkey.com/go/NYWineSpectator2016>

II. Grand Tour Washington, DC:

Here are some hotels near to the Ronald Reagan Building. Selection is at your discretion.

Courtyard by Marriott

900 F Street, NW

[202-638-4600](tel:202-638-4600)

Four Point Sheraton

1201 K Street, NW

[202-789-0155](tel:202-789-0155)

Grand Hyatt

1000 H Street, NW

[202-582-1234](tel:202-582-1234)

Hamilton Crown Plaza

14th and K Streets, NW

[202-682-0111](tel:202-682-0111)

Hay Adams

16th and H Streets, NW

[202-638-6600](tel:202-638-6600)

Hilton Garden Inn

Franklin Square

815 14th Street, NW

[202-783-0155](tel:202-783-0155)

J.W. Marriott

1331 Pennsylvania Avenue, NW
[202-393-2000](tel:202-393-2000)

L'Enfant Plaza

480 L'Enfant Plaza East
[202 484 1000](tel:202-484-1000)

Marriott Metro Center

775 12th Street, NW
[202-737-2200](tel:202-737-2200)

Hotel Monaco

700 F Street, NW
[202-628-7177](tel:202-628-7177)

Renaissance Mayflower Hotel

1127 Connecticut Avenue, NW
[202 347-3000](tel:202-347-3000)

Sofitel Lafayette Square

806 15th Street, NW
[202-737-8800](tel:202-737-8800)

Hotel Washington

515 15th Street, NW
[202-638-5900](tel:202-638-5900)

Willard Intercontinental

1401 Pennsylvania Avenue, NW
[202-628-9100](tel:202-628-9100)

III. Grand Tour Las Vegas: The Mirage has reserved a block of sleeping rooms for the Grand Tour. Call [1-800-374-9000](tel:1-800-374-9000) or online at <https://resweb.passkey.com/go/WineSpectator2016> When you make your reservation, **be sure to mention “Wine Spectator’s Grand Tour” and take advantage of the rates available.** Reserve immediately! Block will be released on April 1st!

Re: Wine Spectator 2016 Grand Tour Insurance Requirements

Dear Winery Representative,

In order for you to pour wine at *Wine Spectator's* Grand Tour, our insurance company requires a valid Certificate of Insurance indicating proof of the following to be sent to us.

Failure to provide this insurance will prohibit your ability to participate in this event:

Each certificate of Insurance should show M. Shanken Communications, Inc. and *Wine Spectator* as additional named insured for the above event.

Minimum Insurance Requirements:

1. GENERAL LIABILITY	
Each Occurrence	\$1,000,000
Damage to Rented Premises (Ea occurrence)	\$1,000,000
Med Exp (Any one person)	\$10,000
Personal & Adv Injury	\$1,000,000
General Aggregate	\$2,000,000
Products/Completed Op Agg	\$2,000,000
2 LIQUOR LIABILITY (if serving alcohol)	\$1,000,000
3 AUTOMOBILE LIABILITY	\$1,000,000
4 EXCESS / UMBRELLA LIABILITY	\$4,000,000
(Including Liquor Liability if serving alcohol)	
5 WORKERS COMPENSATION AND EMPLOYERS LIABILITY	
E.L. Each Accident	\$500,000
E.L. Disease – Ea Employee	\$500,000
E.L. Disease – Policy Limit	\$500,000

Please note that this required insurance coverage only needs to be valid for the 3 individual evenings of *Wine Spectator's* **Grand Tour – New York, Tuesday, April 26, 2016**, Marriott Marquis, 1535 Broadway, NYC; **Grand Tour – Washington DC, Thursday, April 28, 2016**, Ronald Reagan Building, 1300 Pennsylvania Ave. NW, Washington, DC; **Grand Tour - Las Vegas, Saturday, April 30, 2016**: The Mirage, 3400 Las Vegas Blvd. South, Las Vegas, Nevada.

This proof of insurance is required *by April 4, 2016*. fax: (212) 481-1523 or send it to:
M. Shanken Communications, Inc. – 2015 GRAND TOUR

Attn: Susannah Nolan

Wine Spectator – Worldwide Plaza

825 Eighth Avenue – 33rd Floor – NY, NY 10019

Questions, 212 481 - 8610 ext. 629.

BOOTH NUMBER ASSIGNMENTS

WINERY	NEW YORK BOOTH #	WASH. D.C. BOOTH #	LAS VEGAS BOOTH #
Achával-Ferrer	6306	C330	306
Adelsheim	5138	B238	160
Adobe Road	6329	C329	336
Alana-Tokaj	6241	B227	139
Alion	5157	A112	179
Allegrini	5185	A166	240
Almaviva	5203	C314	266
Alpha Omega	5211	C305	277
Alta Vista	6310	C334	310
Altesino	6255	A148	210
Alto Moncayo	5164	A125	186
Alvear	6246	B222	144
Amici	5210	C311	273
Angove	6322	C260	327
Antinori	6269	A160	224
Arista	5133	B233	155
Astrolabe	5108	B202	122
Dominio de Atauta	5155	A114	177
Avignonesi	6250	A137	205
Susana Balbo	6316	C340	316
Castello Banfi	6260	A151	215
Barboursville	6287	C295	290
Marchesi di Barolo	5173	A126	195
Bastianich	5180	A171	235
Batasiolo	5178	A131	200
Château de Beaucastel	6324	C266	325
Beaulieu Vineyard	6292	C290	295
Bedell	6286	C294	289
Belle Glos	5129	B229	151
Beringer	5208	C309	271
Bertani	5188	A163	243
Château Beychevelle	6298	C283	298
Albert Bichot	5122	B208	136
Bodegas Borsao	5163	A116	185
Luigi Bosca	6307	C331	307
Bouchard Père & Fils	5143	B243	165
Château Branaire-Ducru	6293	C291	296
Brancaia	6267	A162	222
Brancott	5110	B200	124
Brewer-Clifton	5128	B228	150
Château Brown	5192	C323	255

WINERY	NEW YORK BOOTH #	WASH. D.C. BOOTH #	LAS VEGAS BOOTH #
Marqués de Cáceres	5147	A102	169
Caiarossa	6277	A174	232
Château Calon-Ségur	6280	C298	280
Château Canon	6299	C284	299
Capannelle	6279	A172	234
Caparzo	6256	A147	211
Cardinale	5212	C302	274
Carpineto	6251	A144	206
Casa Ferreirinha	6341	C267	340
Casanova di Neri	6261	A150	216
Castellare di Castellina	6272	A157	227
Catena Zapata	6320	C344	320
Cave Spring	6244	B224	142
Caymus	5224	C306	278
Ceretto	5174	A135	196
Pio Cesare	5169	A130	191
Chandon	6227	B185	103
Chateau St. Jean	5195	C326	258
Chateau Ste. Michelle	5194	C325	257
Cheval des Andes	6284	C292	284
Domaine de Chevalier	6303	C278	303
Chimney Rock	5202	C313	265
Ciacci Piccolomini d'Aragona	6262	A149	217
Cloudy Bay	5109	B201	123
Viña Cobos	6311	C335	311
Col Solare	6302	C277	302
Jean-Luc Colombo	6327	C263	322
Concha y Toro	6282	C300	282
Aldo Conterno	5176	A133	198
El Coto de Rioja	5145	A104	167
Craggy Range	5136	B236	158
CVNE	5151	A108	173
d'Arenberg	6331	C327	334
Damilano	5175	A134	197
Dei	6275	A176	231
DeLille	5221	B250	250
Diamond Creek	5200	C321	263
Domaine Carneros	5130	B230	152
Domaine Drouhin Oregon	5139	B239	161
Elk Cove	5125	B219	147
Ernie Els	5196	C317	259

BOOTH NUMBER ASSIGNMENTS

WINERY	NEW YORK BOOTH #	WASH. D.C. BOOTH #	LAS VEGAS BOOTH #
Emiliana	5217	B246	246
Errázuriz	5193	C324	256
Château D'Esclans	5123	B221	145
Etude	5206	C307	269
Livio Felluga	5106	B204	120
Marco Felluga	5107	B203	121
Felsina	6274	A177	230
Ferrari F.lli Lunelli	6238	B180	108
Feudi di San Gregorio	5183	A168	238
Nicolas Feuillatte	6236	B193	113
William Fèvre	5114	B216	128
Château Fombrauge	5209	C310	272
Fonseca	6339	C269	342
Fontanafredda	5177	A132	199
Fontodi	6276	A175	229
Ken Forrester	6332	C257	333
O. Fournier (Argentina)	6319	C343	319
O. Fournier (Chile)	5215	B248	248
Franciscan Estate	5201	C312	264
Marchesi de' Frescobaldi	6270	A159	225
Fuligni	6257	A146	212
Ktima Gerovassiliou	5111	B199	125
Gloria Ferrer	6233	B196	110
Gosset	6235	B194	112
Bibi Graetz	6278	A173	233
Graham	6337	C271	344
Grapes of Roth	5220	B251	251
Alfred Gratien	6226	B186	102
Marqués de Griñon	5167	A122	189
Guarachi Family	5140	B240	162
Hall	6300	C285	300
Château Haut-Brion	6297	C281	285
Château de Haute-Serre	6314	C338	314
Heitz	6301	C286	301
Henriot	6225	B187	101
Hentley Farm	6333	C256	332
The Hess Collection	5115	B215	129
Paul Jaboulet Aîné	6328	C262	321
Jacob's Creek	6330	C328	335
Jermann	5105	B205	119
Kaiken	6318	C342	318

WINERY	NEW YORK BOOTH #	WASH. D.C. BOOTH #	LAS VEGAS BOOTH #
Kathryn Kennedy	6305	C273	305
King Estate	5137	B237	159
Klein Constantia	6243	B225	141
Bodegas LAN	5148	A101	170
Lancaster	5198	C319	261
Lando	5132	B232	154
Château Lascombes	6283	C301	283
Louis Latour	5120	B210	134
Laurenz V	5102	B190	116
Leeuwin Estate	5118	B212	132
R. López de Heredia Viña Tondonia	5154	A115	176
Luca	6313	C337	313
Luce della Vite	6271	A158	226
MacMurray Estate	5131	B231	153
MacPhail	5141	B241	163
Louis M. Martini	5207	C308	270
Masciarelli	5184	A167	239
Masi	5187	A164	242
Mastroberardino	5182	A169	237
Mazzei	6266	A156	221
Gabriel Meffre	5113	B197	127
Mercer	6309	C333	309
Château La Mission Haut-Brion	6296	C280	286
Mission Hill	5222	B249	249
Mollydooker	6323	C261	326
Robert Mondavi Winery	5199	C320	262
Bodegas Montecillo	5144	A105	166
Montes	5219	B244	244
Monteverro	6268	A161	223
Emilio Moro	5158	A111	180
Mt. Beautiful	5124	B220	146
Mt. Brave	5213	C303	275
Bodegas Muga	5152	A107	174
Mumm Napa	6229	B183	105
G.H. Mumm	6228	B184	104
Marqués de Murrieta	5150	A109	172
Silvio Nardi	6259	A152	214
Château La Nerthe	6326	C264	323
Newton	5190	B253	253
Neyen de Apalta	5216	B247	247
Bodegas El Nido	5166	A123	188

BOOTH NUMBER ASSIGNMENTS

WINERY	NEW YORK BOOTH #	WASH. D.C. BOOTH #	LAS VEGAS BOOTH #
Greg Norman Estates	6336	C258	329
Bodega Numanthia	5161	A118	183
Jorge Ordoñez & Co.	6245	B223	143
Orin Swift	5191	C322	254
Ornellaia	6264	A154	219
Siro Pacenti	6252	A143	207
Pacific Rim	5101	B191	115
Pecchenino	5168	A121	190
Penfolds	6335	C254	330
Perrier-Jouët	6232	B179	109
Château Phélan Ségur	6289	C287	292
Piattelli	6308	C332	308
Château Pichon Longueville Lalande	6304	C272	304
Leonildo Pieropan	5103	B189	117
Bodegas y Viñedos Pintia	5162	A117	184
Planeta	5121	B209	135
La Poderina	6258	A145	213
Il Poggione	6254	A141	209
Pommery	6237	B192	114
Bodegas Protos	5159	A120	181
S.A. Prüm	6240	B206	138
Prunotto	5179	A140	201
Quinta do Crasto	6344	C274	337
Quinta do Vale Meão	6343	C275	338
Quinta do Vallado	6342	C276	339
Château Quintus	6295	C279	287
Ramos-Pinto	6338	C270	343
Renato Ratti	5172	A127	194
Résonance	5126	B218	148
Abadia Retuerta	5156	A113	178
La Rioja Alta	5153	A106	175
Marqués de Riscal	5149	A110	171
Rocca delle Macie	6248	A138	203
Roederer Estate	6231	B181	107
Louis Roederer	6230	B182	106
Rombauer	5117	B213	131
Round Pond Estate	5189	B252	252
The Royal Tokaji Wine Co.	6242	B226	140
Ruffino	6249	A136	204
Anthonij Rupert	5223	C297	279

WINERY	NEW YORK BOOTH #	WASH. D.C. BOOTH #	LAS VEGAS BOOTH #
Rust en Vrede	5214	C304	276
Bodegas Salentein	6312	C336	312
San Felice	6273	A178	228
Tenuta San Guido	6263	A153	218
Viña Santa Rita	6281	C299	281
Sbragia Family	5116	B214	130
Paolo Scavino	5171	A128	193
Schramsberg	6234	B195	111
Seña	5218	B245	245
Domaine des Sénéchaux	6325	C265	324
Tenuta Sette Ponti	6265	A155	220
Siduri	5134	B234	156
Charles Smith	5119	B211	133
St.-Urbans-Hof	6239	B207	137
Stag's Leap Wine Cellars	5204	C315	267
Sterling	5205	C316	268
Rodney Strong	5197	C318	260
Suavia	5104	B188	118
Tasca d'Almerita	5181	A170	236
Taylor Fladgate	6340	C268	341
Terrazas de los Andes	6317	C341	317
Château du Tertre	6290	C288	293
Teso La Monja	5160	A119	182
Three Sticks	5127	B217	149
Torbreck	6334	C255	331
Torres	6288	C296	291
Trinchero Napa Valley	6294	C282	297
Château Trotte Vieille	6285	C293	288
Two Hands	6321	C259	328
G.D. Vajra	5170	A129	192
Valdicava	6253	A142	208
Ventisquero	6291	C289	294
Vivanco	5146	A103	168
Castello di Volpaia	6247	A139	202
Volver	5165	A124	187
Domaine de la Vougeraie	5135	B235	157
Williams Selyem	5142	B242	164
Yalumba	5112	B198	126
Zenato	5186	A165	241
Familia Zuccardi	6315	C339	315